

# Comcast Business Bolt-on Program

# Earn a 6X Upfront Payment

**Earn a 6X Upfront Payment on the MRC of all qualifying bolt-on sales to current Business Internet customers!**

**6X** on bolt-on sales of Comcast Business SecurityEdge, Connection Pro and WiFi Pro to current Business Internet customers.

## The specifics

- Sales must be made to an existing customer.
- Upgrades or other changes to existing lines of business do not qualify.
- Requires a signed addendum without term for Comcast Business SecurityEdge, Connection Pro, and WiFi Pro services.
- Equipment fees, custom installation fees, professional service fees and other non-recurring charges (which can be amortized into monthly recurring charges) do not qualify.
- Standard commissions and terms and conditions apply to all other services, including Business Internet, Business Voice, and Business TV.

**Eligibility period: Sales must be Order Accepted after 12/22/20 and Installed by 12/21/21**

For more information, contact your Comcast Business Partner Sales Manager.

## COMCAST BUSINESS

### SOLUTIONS PROVIDER PROGRAM

#### Exclusions and Exceptions

Please contact your Comcast Business representative for details. This program does not qualify on teamed deals. Selling partner compensation is determined by master agent pass through. Payments made on orders that do not install may be charged back to the agent. Any orders that Comcast deems fraudulent will not be counted towards monthly sales results. Comcast reserves the right to exclude agents from the 6X program if Comcast determines in its sole discretion that agent has acted in a fraudulent manner. Comcast is not obligated to provide prior notice if the 6X program ends early. Equipment Fees do not qualify for the 6X program.

#### Terms and Conditions

Restrictions apply. Services not available in all areas. Valid for sales Order Accepted after 12/22/20 and Installed by 12/21/21. For this purpose, Incentive for Comcast service only. Comcast reserves the exclusive right at its sole discretion to limit or exclude specific sales that have been discounted outside of normal published discounts. All qualified contracts must be marked as Order Accepted and installed during the incentive period by Comcast's internal processing team. Comcast reserves the right to reclaim incentive payments if terms and conditions are not met, the order cancels, or if early termination of services occurs. Comcast reserves the exclusive right at its sole discretion to modify the Terms and Conditions of this promotion, up to and including the cancellation of the program without prior notice. Any Comcast-provided equipment must be returned in good working order. Early termination fee applies. Equipment, installation, taxes, franchise fees, the Regulatory Recovery Fee and other applicable charges (e.g., per-call or international charges) extra. Service (including 911/emergency services) may not function after an extended power outage. Contact your Comcast Business Partner Sales Manager for restrictions or complete details. Comcast © 2021. All rights reserved.

#### Comcast Business SecurityEdge™

SecurityEdge is a powerful cloud-based cybersecurity solution that helps protect Internet-connected devices from cybersecurity attacks.

#### Comcast Business Connection Pro

Automatic 4G LTE backup to keep essential business functions running for up to 8 hours during an outage.

#### Comcast Business WiFi Pro

Extended coverage with advanced analytics and insights to help enhance in-business experiences.